



International Metal Technology Taiwan 2019

台灣金屬材料暨精密加工設備展



鑄造
Foundry



鍛造
Forging



鐸接
Welding



冶金
Metallurgy



熱處理
Heat Treatment



表面處理
Surface Finishing

展後報告 POST-SHOW REPORT

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Success

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Facts
&
Figures

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Visitor
Profile

參展商
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展會
活動
On-Site
Events

Advisor



Organizer



Co-Organizer



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@imttaiwan



規模再創高峰，2019 iMT 展會全球商機拓展效益卓越

參訪人數創新高，第五屆「iMT台灣金屬材料暨精密加工設備展」11月10日於臺中國際展覽館完美落幕。今年展會為第二年移師台灣金屬與機械之都台中市舉辦，再次獲得產業肯定，今年度共有**13國**，**142家**業者參展，專業參觀人數達**5,982人**，市場開發效益卓越，超過9成業者肯定今年參展效益並表達持續參與2020年展會之意願。

iMT展為台灣唯一以**金屬材料、鑄造、鍛造、焊接、冶金、熱處理**等加工製程和精密加工設備展會，完整呈現台灣金屬產業價值鏈，吸引來自**德國、日本、英國和美國**等先進工業國家和全球新興市場國家專業採購代表來台洽商，成功協助Made in Taiwan 產品揚名國際舞台，拓展全球商機。

The Remarkable Record, iMT 2019 effectively increased global opportunities for Taiwan Metal Industry

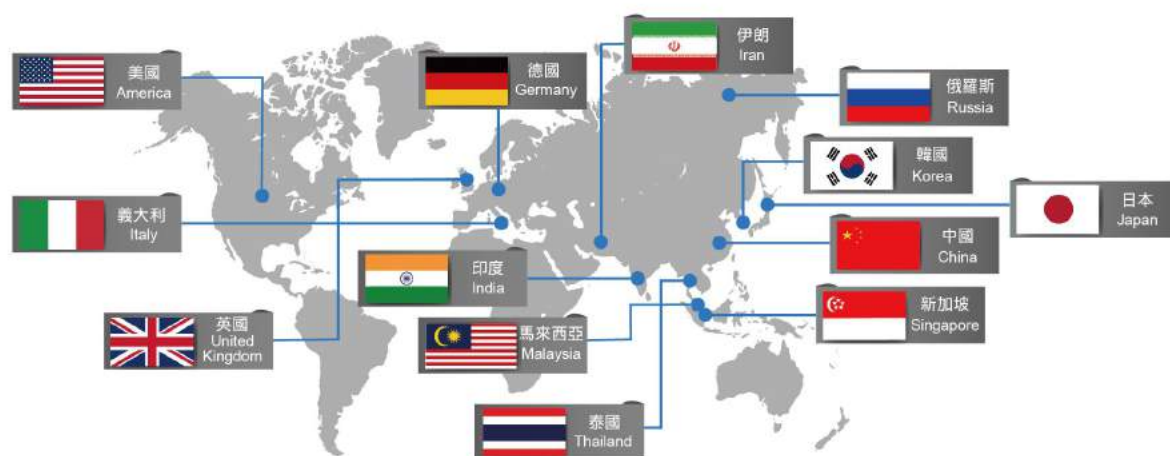
The 5th International Metal Technology Taiwan (iMT) was successfully held at the Taichung International Exhibition Centre from 7 to 10 November. **142 exhibitors** from **13 different countries** and **5,982 visitors** gathered at the trade show to participate in this attractive business-to-business marketplace.

As the only exhibition specialising in metal materials processing in Taiwan, the exhibition let visitors be able to see the value line and industrial integration which covers **material science, foundry, metal forming technology, coating, welding and cutting, modelling, casting, forging, welding, metallurgy, and heat treatment**. Instead of just being a place of transactions, the iMT Taiwan serves as the **one stop sourcing** platform that allows machinery makers and businesses to better develop varied forms of communication, to build relationships and to find good quality components in an international dimension.

In its second year in Taichung, the iMT Taiwan 2019 appeals to purchasing representatives from **Germany, Japan, the U.K., and the U.S.** The high value of "Made in Taiwan" metal products is worth being seen by the world. With this faith, the iMT Taiwan 2020 is going to play its role better to showcase Taiwan's metal industry advancement and competitive advantages for a win-win situation.



主要國際買主 Major Overseas Visiting Countries



媒體夥伴 Media Partners



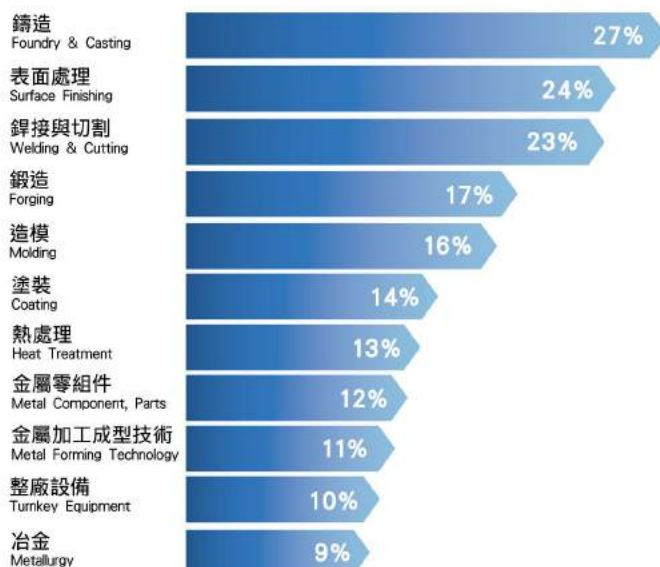


Taiwan's Only Exhibition Dedicated to the Metal Industry

參觀者反饋 Visitors' Feedback



感興趣的商品 Product Interests



參觀目的 Purpose Of The Visit

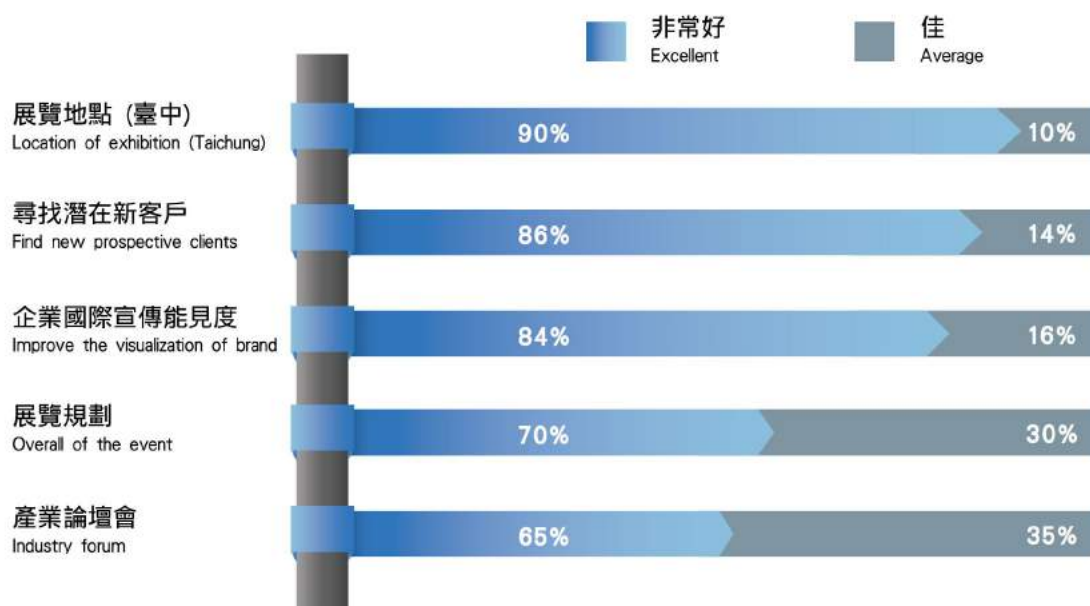




參展商反饋 Exhibitors' Feedback



參展商對展會各項滿意度 Success Rating By Stated Objective



參觀者證言 Visitors' Testimonies



Michael Fagas

Mechanic & hydraulic Engineer



我認為這是優質的金屬展會，有許多知名大廠及其他專業領域的廠商共同展出，現場展出的機械設備都極具可看性。在這裡可以看到完整的金屬產業供應鏈，且能接觸到新的技術與高附加價值的產品。

This is a metal trade show with premium quality, attended by many well-known manufacturers and professional suppliers from other fields as exhibitors. A lot of machinery showcased at the event is really impressive. The event also gives you a full picture of the entire metal supply chain, and provides access to new technologies and products of high value-added.



Thomas Schneidewind

Heat Processing Editor-in-Chief



iMT展在台灣金屬加工產業中扮演著重要的角色，猶如現場展出的自動化設備、鑄造、鑄件、熱處理...等專業項目，皆呈現出台灣金屬產業的創新及製程的精進。iMT展不僅奠定了在亞洲地區的重要地位，更是為國際上金屬產業的重要交流平台！

iMT plays a key role in Taiwan's metal processing industry. Together, the precision machines in automated equipment, forging, casting, heat treatment, etc, exhibited here, have demonstrated the innovation prowess and advanced production processes applied in Taiwan's metal industry. iMT not only has secured a leading position for Taiwan in Asia, but serves as an important networking platform for the global metal industry!



Esmail Khorshidi

President of Persian Pars Hahmanesh Importer of Hand Tools



我從事五金工具相關的產業，iMT展對我獲益良多，不論是在尋找高精度的金屬加工設備、亦或取得前瞻趨勢及新技術發表，開發新的合作機會等，都相當有幫助。

I am from the hardware and tools related industry, and I benefited a lot from iMT. The event is a great platform for me to find high-precision metal processing equipment, access information on industry trends and new technologies, and build new partnerships.



Dott. Luca Rigazzi

GRAZIADIO&C.



來訪iMT是希望能找到合適的金屬供應商，參觀後發現有相當多新穎的金屬加工設備，非常吸引我，期待能培養新的合作關係，明年一定會再來！

I am here at the iMT to look for a quality metal supplier, and have found a lot of innovative metal processing machines, which interested me a lot. I look forward to building new partnership with potential suppliers, and will definitely come back next year!

參展商證言 Exhibitors' Testimonies



台立精密機械公司

TAZIMAC

賴和慶

Mr. Lai



很榮幸受邀主辦單位來參加iMT，經過幾天展出已經有好幾位買家來跟我們簽約和訪價，收穫非常豐碩。有別於之前高雄的展出，這次台中展出效果非常滿意，推薦其他先進同行繼續參加2020的iMT。

We are very honored to be invited to attend the 2019 iMT. After a few days at the exhibition, we have already seen fruitful results, with several buyers closing deals with us or requesting quotes for future partnership. Compared to the iMT held previously in Kaohsiung, the iMT this year held in Taichung is nicer and better. I will definitely recommend 2020 iMT to my peers in the industry.



梧濟工業股份有限公司

Wu Ji Industry

張馨予

Ms. Chang



感謝主辦單位的邀請參與今年iMT，過去幾天受到很多參觀者的好評，國外參觀者對我們的產品也非常感興趣。國內比較少有機會能接觸這類型的客戶，像鍛造的廠商的直接拜訪等，這些都是我們期待遇見的潛在客戶群。我們非常高興有這樣的接觸！

Thank you for having us here at this year's iMT. We have received a lot of great reviews from visitors, and overseas visitors have shown huge interest in our products. There are not many opportunities in Taiwan for B2B sales; therefore, we are very glad we could make contacts with prospects we are eager to engage at the iMT.



長泰粉末冶金有限公司

Chang Tai Powder Metallurgy Co., LTD.

許原彰

Mr. Hsu



中小企業要與國際客戶直接交流比較困難，必須透過iMT這樣有國際宣傳的展會來曝光自己。經過幾天，有幾位國際買主來攤位跟我們洽談，達成與國外潛在客戶連接，非常期待下次的參展。

It is not easy for SMEs to make direct contacts with international clients, but a globalized exhibition like iMT presents such a wonderful platform to market ourselves. After a few days at the exhibition, we have received several foreign buyers coming to our booth for business discussions, and successfully building contacts with foreign prospects. This led us to look forward for the 2020 iMT.



喬哈斯科技股份有限公司

Johas

張守一

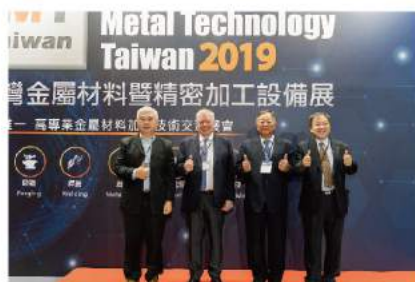
Mr. Chang



根據這次參展我們自己作來客分析，除了國內的有儀器組裝廠商、熱處理加工廠商和金屬加工設備廠商等，國際買主有印度、美國甚至英國等等的都有。對於iMT可以吸引到眾多不同國內外的客戶高效益，使我們參展iMT更有它價值！

As our own visitor profile analysis shows, we received manufacturers in the fields of instrument assembly, heat treatment, and metal processing, and hosted international buyers from India, the US, and even the UK. The event presents exhibitors such great value by being able to attract a diverse client portfolio, which is why we keep coming back every year.

開幕典禮 Opening Ceremony



產業論壇 Industry Forum



- 國際買主住宿及接機服務最高補助 TWD15,000/人
- 買主媒合服務 精準商機合作機會

A TWD 15,000 accommodation subsidy per person is provided to eligible international buyers to facilitate their one-step visit to Taiwan and a professional matchmaking service that assist buyers in finding required products efficiently.



**SEE YOU
NEXT YEAR**

SAVE THE DATE

12-15 JUNE 2020

2020年 6月 12-15日

臺中國際展覽館

Taichung International Exhibition Center

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